



THE CITY SALESMEN'S CLUB

SELEGRAM



Meeting Date: March 12, 2024
Location: Hoover Country Club
Presiding: Joe Daniel
Prayer, Pledge & Creed: Mike Lorino – Contri Brothers Gift Basket

GUESTS (HOSTS): Alex Goebel-TechScape Solutions (Andy Evans); Ryne Mosolino (Sam's son); Tyler Goodwin-Heritage Crane (Aaron Sizemore)

APPROVAL OF LAST WEEK'S MINUTES: Approved as submitted.

TREASURER'S REPORT: Dean has a list of members who need to pay their bill. Please see Dean after the meeting.

SOCIAL REPORT: Wine 101 on Wednesday, April 10th at Pleasure Is All Wine. Let Cassels know if you plan to come.

SECRETARY'S REPORT:

- 3rd Reading for former Member, Brice Jackson. Brice is the owner of Birmingham Wellness Massage. Club sponsors are Daniel Gallegly & Dick Coffee.
- Birthday: 3/15-Jason Burns

ATTENDANCE REPORT: 54 Active. 1 Associate. 0 Retired. 3 Guests. **58 Total.**

MEMBER HEALTH REPORT:

- Chris Davis hit his head last night and may have suffered a concussion.
- Dan Weingarten was in attendance and doing well after getting stents to alleviate chest pains.
- Tom Meter has surgery scheduled this Thursday, 3/14.

PRESIDENT'S REPORT: See Dean to pay your bill.

THANK YOU'S: Started by Dick Coffee

MEMBERSHIP REPORT: No report.

PROGRAM: Leon Chadwick – Lakeshore Benefits
According to Alex Lott's introduction, "We all fell out of the lucky tree, hit every branch on the way down, and fell into a pool full of money and sour patch kids." Leon has been a CSC member for over 20 years. His club sponsor was Darryl White. He is married to Kelly and they have 3 girls and 5 grandchildren. Leon moved to Birmingham in 1987. He joined Pittman & Associates in 1988 and earned "Rookie of the Year" selling disability and life insurance to UAB medical students. He's been with Lakeshore Benefit Alliance for the last 15 years helping businesses with employee benefits. After Obamacare was passed, an opportunity for secondary coverage took off as a supplement to high deductible primary health insurance. Other offerings to companies are short-term disability and group life. The cleaner your medical record, the easier it is to get long-term care, disability, and secondary insurance. Long-term care kicks in with monthly payments to help with care at home or at a facility. Leon went to Clemson University to study Marine Biology. He played football and was a pole vaulter in high school. After a major life change, he for 7 years brought people to Christ. He evangelized behind the iron curtain in the old Soviet Union, Mongolia in the Gobi Desert, and in Zimbabwe, Africa.

SERGEANT AT ARMS: Coman Baum fined himself for missing his greeter turn a couple of weeks ago, gave \$2 to Andy Evans for getting fined every other week, and let everyone else off the hook.

GREETERS & PRIZES:
Kyle Kimsey – Red Diamond – won by Don Mathews
Keith Keller – ACCi – won by John Wolsoncroft

JACKPOT: \$ 26 – Won by Darrell Arnold

MEETING ADJOURNED: 12:58 PM **NEXT MEETING:** March 19, 2024 **SPEAKER:** Coman Baum – Coman Baum Jewelry Services

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