



# THE CITY SALESMEN'S CLUB

## SELEGRAM



**Meeting Date:** November 7, 2023  
**Location:** Hoover Country Club  
**Presiding:** Joe Daniel  
**Prayer, Pledge & Creed:** Don Mathews – Long-Lewis Ford

**GUESTS (HOSTS):** Uncles Eddie & Dale (Don Mathews)

**APPROVAL OF LAST WEEK'S MINUTES:** Approved as submitted.

**THANK YOU'S:** Started by Cody Burns

**MEMBER HEALTH REPORT:** Tom Meter is having major surgery, radiation & chemotherapy in the next week. Please pray for Tom!

**ATTENDANCE REPORT:** 55 Active. 1 Associates. 4 Retired. 2 Guests. **62 Total.**

**SECRETARY'S REPORT:** Birthdays: 11/7 Paul Dangel (apple cobbler was served at his wife's request to celebrate); 11/9 Steve Harless

**TREASURER'S REPORT:** If you are delinquent, pay your bills. Dean Ledbetter brought his credit card reader to give members an opportunity to pay after the meeting.

**SOCIAL REPORT:** November social will be at *Pleasure Is All Wine* at 6pm on Wednesday, 11/15.

**MEMBERSHIP REPORT:** No report.

**PRESIDENT'S REPORT:**

- Special recognition of all Veterans leading up to Veterans Day.
- The Christmas Party will be held at Soho Square/Rosewood Hall on Tuesday, December 19<sup>th</sup>. More details to follow later. There will be an opportunity to RSVP electronically in the coming days.
- Dick Coffee and the CSC Board have fixed some grammar and formatting errors in the by-laws. Updated by-laws will be uploaded to the website.
- Eric Brazeel (tree service) & Matt Bayley (cell phone sales) have submitted their resignations from the Club. Their respective categories are now open.

**PROGRAM:** Jeff Phillips – Hollywood Outdoor Living

Jeff is a long-time member, originally with American Pest Control. He grew up as a military brat. He once broke his leg riding wheelies at Keesler Air Force Base. Went to Banks High School and began having children at an early age. He's the father of 5 children ages 42 to 9. Jeff had boys first, and girls later. He is "Granddad" to 8 grandchildren and 2 great grandchildren. The pest control business was good to him for almost 40 years. Joe Steely was his first boss. Your first \$1MM is the toughest to make. Jeff is in the swimming pool business with Hollywood Outdoor Living. He is married to Alice – the brains of the operation. The store is located on Hwy. 31 in Vestavia at the site of the old Morrisons. HOL sells and installs high end, luxury items for backyards. MHP Grills may be \$1,500, but they are almost indestructible with great warranties. HOL is also a Big Green Egg dealer, selling all the stuff no one needs. Champagne pools (aka "backyard mudpuddles") are becoming popular. Sundance Spas are therapeutic and should be covered by insurance, but they aren't. Pool restoration, redesign, maintenance are core services. HOL has limited pool installations to high-end pools only. Unsurprisingly, there were lots of jokes that can't be repeated in print.

**SERGEANT AT ARMS:** Kevin Barber unofficially set a record for fines.

**GREETERS & PRIZES:**

John Wolsoncroft (Fastest Labs) – won by Cassels Krebs  
Wes Cline (Hydinger Steward & Chew Commercial Properties) – won by Tom Meter

**JACKPOT:** \$ 24 – Won by Gus Hogue

**MEETING ADJOURNED:** 12:58 PM    **NEXT MEETING:** November 14, 2023    **SPEAKER:** Dan Weingarten – Birmingham MarbleWorks

## 2023 - 2024 OFFICERS

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First Vice-President \_\_\_\_\_ CD Denson  
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