



THE CITY SALESMEN'S CLUB

SELEGRAM



Meeting Date: 12/13/22

Location: Hoover Country Club

Presiding: Daniel Gallegly

Prayer Pledge & Creed: Led by Dan Weingarten

GUESTS: Frank - Pete's Autotops & Interiors
Brice Jackson - Former Member

THANK YOUS: Started by Dick Coffee

HEALTH REPORT: Austin Johnson is having his surgery today. Prayers & Thoughts are with him and his Family. Cody Burns father had a tumor removed recently, pray for him. Also, his grandfather is not doing great, pray for the family's good health.

APPROVAL OF LAST WEEK'S MINUTES: Approved as Submitted

SECRETARY'S REPORT: (2) Birthdays - Keith Keller (12/6) / Danny Raymond (12/11)
3rd and Final Reading for Bill Miller
President - Genesis Total Solutions, Inc.
Business Software that specializes in Accounts Payable & Receivables, General Ledger, Payroll, Inventory, Depreciation, Production, Purchasing, & Bank Reconciliation.

TREASURER'S REPORT: No Report

MEMBERSHIP REPORT: Gift Certificates for (2) Free Lunches went out today. Joseph expects everyone to bring at least one new guest next year for a lunch at HCC.

ATTENDANCE REPORT: 40 Active. 1 Assoc. 2 Guests. 43 Total.

PRESIDENT'S REPORT: Collecting cash for the staff members of HCC today as a thank you from the Club Members. The basket will be passed today & next week. (\$10-25)

PROGRAM: Jim Kline - Iron City Wealth Management
Jim started off by stating his appreciation for the CSC. Jim joined the CSC back in 2005, over 17 years ago. He is a former board member, treasurer, and a past president as well. He encourages all new members to be active in the club and seek leadership roles. Jim was born and raised in Richmond, KY. Both of his parents were teachers. He has (1) sister who lives in Pittsburgh, PA. He was a State Champion swimmer back in 1984 and clings to that story. He attended the University of Alabama, where he met his wife Jennifer. They met on a blind date that went horribly wrong. They have been married for (30) years, and have (3) wonderful children together. Jim spoke on times in his life where he had to "weather the storm", and references his favorite bible story about the storm on the lake. His interests include his family life and his fondness for "dad Jokes". Jim has also gotten involved as a T.A. for Highlands College which he is passionate about. He got his start working for Bear Lynch and UBS for over 20 Years. He is a professional CFP, and (2) years ago, started Iron City Wealth Management. At ICWM, they have (11) team members - (6) Financial Planners, and (5) Support Staff. His Ideal clients include Business Owners, Retirees, and professionals of all kinds. Jim gave an excellent program.

SERGEANT AT ARMS: Howard Whatley - Brutal & Relentless

GREETERS & PRIZES: Dick Coffee - won by Tommy Heard
Cody Burns - won by Philip Webb

JACKPOT: \$15.00 - won by Frank Taylor