



# THE CITY SALESMEN'S CLUB

## SELEGRAM



**Meeting Date:** 11/9/21

**Location:** Hoover Country Club

**Presiding:** Hank Spencer

**Prayer Pledge & Creed:** Led by Mike Seals

**GUESTS:** Sam Mosolino brought potential member Matt Aiken with Prime Health. C.D. Denson brought his wife.

**THANK YOUS:** Started by Johnny Self Jr.

**HEALTH REPORT:** Ernie reminded the club to check their CPAP machines. Check your serial number  
Joe Daniel mentioned Larry Nichols and to keep him in your thoughts.

**APPROVAL OF LAST WEEK'S MINUTES:** Approved as submitted.

**SECRETARY'S REPORT:** 1 Birthday - Steve Harless (11/9). 1st Reading for a new member in a open category  
for "Catering" - Fred Gustin.

**TREASURER'S REPORT:** None.

**MEMBERSHIP REPORT:** None.

**ATTENDANCE REPORT:** 41 Active. 2 Retired. 0 Associates. 2 Guests. Total - 45

**PRESIDENT'S REPORT:** Reminder to sign up for the Christmas Party on 12/16/21. The board approved the transfer  
of the CSC bank account from Renaissance to SouthPoint Bank.

**PROGRAM:** C.D. Denson - Stead & Fuller Insurance. C.D. spoke fondly of his step father the late Joe Fuller. He told a story of his first day at the  
company when Joe asked him to Fax something. He did not know how to use the fax machine and wondered what Joe must think of  
him. C.D. also fondly remembered his first club meeting sitting at the back table with Clayton, Gus, and Chuck, "the Back Table Mafia".  
C.D. was born and raised in Birmingham. He went to Vestavia Hills High School, and attended the University of Alabama. He and his wife  
have (2) girls, ages 5 and 9. Stead & Fuller is a small independent agency with only a small number of employees. They are your  
"One Stop Shop" to shop your insurance to different markets. C.D. then answered extensive questions from the club.

**SERGEANT AT ARMS:** Sam Sciara (Only fined himself).

**GREETERS & PRIZES:** Sam Sciara - Won by Tommy Heard  
Mark Vance - Won by Kyle Kimsey

**JACKPOT:** \$17.00 - Won by Dean Ledbetter