



THE CITY SALESMEN'S CLUB

SELEGRAM



Meeting Date: 11/8/22

Location: Hoover Country Club

Presiding: Daniel Gallegly

Prayer Pledge & Creed: Led by Jim Kline

Britton Eveland Jr. - Son of Britton Eveland

GUESTS: Jeff Garmon (Closet Tech) - Guest of Joseph Habshey

Barry Grandino (Grandino Brass) - Guest of Dan Weingarten)

THANK YOUS: Started by Tom Meter

HEALTH REPORT: No Report

APPROVAL OF LAST WEEK'S MINUTES: Approved as Submitted.

SECRETARY'S REPORT: Birthdays: Steve Harless (11/9)
X-Mas Party Sign Up Sheet going around today

TREASURER'S REPORT: Statements from July need to be paid. See Dean after for details.

MEMBERSHIP REPORT: No Report

ATTENDANCE REPORT: 39 Active. 1 Retired. 3 Guests. 43 Total.

Christmas Party is Dec. 8th at the Hyatt Regency / Wynfrey Hotel. Sign up sheet is being passed around today. This Thursday 11/10 is the social gathering

PRESIDENT'S REPORT: for November at the Applebee's on Hwy 119. Special Thanks to Fred Gustin for hosting the group. Food and drink specials will be available from 5-7pm.

PROGRAM: Matt Bayley - Cellular Sales (Authorized Retailer for Verizon Wireless). Matt opened by encouraging everyone to have a good place to shop for wireless. He told a story of how Joseph Habshey encouraged him to join the club and had a message for the newer members on why he chose to join the club, "The People". "If you wash people's feet, they will want to buy from you." - Matt Bayley. Matt argued that there are all cyborgs in today's world. (Half Man / Half Machine). He spoke on the "The Three P's" which describe your cellular device. PERSONAL, POWERFUL, PROFITABLE. He emphasized that we are not "Verizon" we are "Cellular Sales". Verizon has the best network and Cellular Sales has the best sales staff and service. Matt and his team aim to deliver the best customer service and match our members' urgency when we have a need. They want to be "The gold standard" of the cellular sales in the wireless industry. Matt then opened up the CSC floor for a detailed Q&A. Matt gave an excellent program. Five stars.

SERGEANT AT ARMS: The Sergeant no showed (Fine is \$25.00 for him next week)

GREETERS & PRIZES: Steve Harless - Won by Vic Nigri
Darrel Arnold - Won by Cody Burns

JACKPOT: \$17.00 Won by Britton Eveland Jr. (Britton's Son)