

THE CITY SALESMEN'S CLUB
Selegram



Meeting Date: September 22, 2020

Location: Hoover Country Club

Presiding: Andy Evans

Prayer, Pledge, & Creed Led by: Mike Seals

GUESTS: Hank Spencer brought David Smith, formerly with BJCC, looking for work. Andy Evans brought Sam Osilino (sp?) of Wishes Travel. He is a prospective new member. Andy Evans brought Phillip Webb of TransWorld, which is a business brokerage.

THANK YOUS: Started by Clayton Dorough. Note: Jim Kline is now with Iron City Wealth Management.

HEALTH REPORT: Tommy DeRamus sends his love and thanks from all the phone calls and emails regarding the loss of his mother, and he really appreciated the flowers sent by Mike Lorino w/ Contri Brothers. John Rogers underwent kidney stone surgery on Tuesday. Ken Graves leg is still bothering him. Joe Fuller is having hip replacement surgery on Thursday, Sept. 24th.

APPROVAL OF LAST WEEKS MINUTES: Approved as submitted.

SECRETARY'S REPORT: 3rd reading for David Pearce of Appliance Connection (appliance sales, service, and install). Club sponsor is Joseph Habshey. Birthdays: Jeff Phillips 9/23; CD Denson 9/24; Ben Blackerby 9/24.

TREASURER'S REPORT: None

MEMBERSHIP REPORT: None, but Alex Casey's newborn is doing well.

ATTENDANCE REPORT: 42

PRESIDENT'S REPORT: There will be a board meeting next Tuesday prior to the Club meeting. The board meeting will be dealing with bringing traditions back to the Club. If you know of any past traditions that you would like to see resurrected, please email Andy.

SOCIAL ACTIVITIES: SOCIAL DISTANCING! WEAR MASKS! STAY COVID-FREE!

PROGRAM: Leon Chadwick of Lakeshore Benefits Alliance presented. Leon is a Clemson grad. He wanted to be a marine biologist and ended up as a forestry management major. After spending 3 months by himself in the woods spraying diseased trees, he realized that he was a people person. A defining life moment was when Leon was playing in a football game, and a running back took a bad hit and died on the field. That moment led Leon more fully to Christ. Leon moved to B'ham in 1987, met his wife Kelly, they had 3 girls, and they are expecting their first grandchild. He formed Lakeshore Benefits Alliance about the same time Obamacare was rolling out. They have about 15 companies they can use as a secondary insurance provider, and Leon still handles individual as well as corporate life insurance policies. There are new medical and life plans/policies rolling out, and it's worth looking into, both for you personally and for your employees. Fred Johnston, Clayton Dorough, and Frank Taylor gave wonderful testimonials to Leon's expertise and commitment.

SERGEANT-AT-ARMS: Gary Sheffer presided as Sergeant. The President messed up the order, but he brought some great guests so his fine is waived; Michael Johnston was late; Sidney Wehby and Tommy Heard left early; Jim Kline mispronounced Matt Gray's name (it's not Mike Gray); Members were told to keep "thank you's" to a minimum due to a Club member speaking today, but Ernie Daw did not appropriately keep his thank-you's to a minimum. Leon's excellent presentation caused all fines to be waived though.

JACKPOT: \$16 won by Ben Blackerby.

GREETERS AND PRIZES: Danny Raymond won by Britton Eveland
Steve Harless won by Michael Johnston

NEXT WEEK'S PROGRAM: Ted Snyder w/ the BJCC

NEXT WEEK'S GREETERS: Steve Cook and Greg Troncale
Prayer led by Vic Nigri