

THE CITY SALESMEN'S CLUB
Selegram



Meeting Date: August 3, 2021

Location: Hoover Country Club

Presiding: Hank Spencer

Prayer, Pledge, & Creed Led by: Matt Gray

GUESTS: Matt Stewart of Dick's Sporting Goods was brought by Joseph Habshey. Johnny Self brought his children (Marie and Little Johnny).

THANK YOUS: Started by Britton Eveland

HEALTH REPORT: Tom York passed away this week. Alex Shayhead (sp?) has Stage 1 pancreatic cancer. Vaughn Burrell is doing okay. The doctor told Tom Meter that he can expect to live a long, prosperous life with his cancer. Gus Hogue is a great-great-grandfather!

APPROVAL OF LAST WEEKS MINUTES: Approved as submitted.

SECRETARY'S REPORT: Birthdays: Jim Kline (8/9).

TREASURER'S REPORT: None.

MEMBERSHIP REPORT: None.

ATTENDANCE REPORT: 41

PRESIDENT'S REPORT: Robert Young has resigned from the Club, so the tree service position is now open. Ken Graves requested a 3 week leave of absence. A vote of members passed with Mike Seals and Matt Gray opposed. Michael Weber requested a 30 day leave of absence. A vote of members passed with Mike Seals opposed. If you get COVID, you can miss without the attendance counting against you.

SOCIAL ACTIVITIES: None.

PROGRAM: Business Meeting. Ben Blackerby reminded the Club that interest rates are still low, so if you're going to refinance or buy/sell a house, let Ben know so he can do title and closing. Joseph Habshey mentioned that we really need to reach out to members about showing up to meetings. Alan Smith says the labor shortage is a little better, but it's still very bad. Alex Solis is very busy but also very shorthanded; he needs more skilled people. Alex mentioned they try to put Club members up front so they don't have to wait as long. Gary Sheffer says it is a nightmare to try to get paint right now. Gary mentioned mentorship from Club members about the business/financial aspects of running a business would be very appreciated. Kyle Moon says the main part of their business is maintenance and outdoor ponds/aquariums. Kyle would love to hear from Club members about marketing and sales techniques they have learned over the years. It was then mentioned that having more roundtables may be a good idea.

SERGEANT-AT-ARMS: Mike Seals presided. The "back table" arrived too early. Sidney Wehby and Tim Hightower left early. Andy was fined \$12 for sending 12 emails right before the meetings started during the time he was President. Alex Solis fined for poking fun at Tom Meter's accent.

JACKPOT: \$24 won by Joe Fuller

GREETERS AND PRIZES: Alan Smith won by CD Denson
Cody Burns won by Clayton Dorrough
Johnny Self brought an additional prize which was won by Mike Lorino

NEXT WEEK'S PROGRAM: Alan Smith of ADW Temporary Staffing

NEXT WEEK'S GREETERS: Steve Harless and James Lucas
Prayer led by Mike Lorino