

THE CITY SALESMEN'S CLUB
Selegram



Meeting Date: July 14, 2020

Location: Hoover Country Club

Presiding: Andy Evans

Prayer, Pledge, & Creed Led by: Darryl White

GUESTS: None

THANK YOUS: Thank you's started by Dick Coffee

HEALTH REPORT: Tiffany Lyons (PJ's wife) had a successful surgery in Nashville. She is currently in the critical care unit but will be transferred to a normal room soon. Darrel Arnold mentioned this is PJ's busy season, so words of encouragement and prayers are asked for.

APPROVAL OF LAST WEEKS MINUTES: Approved as submitted.

SECRETARY'S REPORT: Birthdays: Bo Kerr (July 18); Alex Casey (July 20). Third and final reading for John Wolsoncroft of Fastest Labs in South Birmingham (Drug/Alcohol Testing). No objections raised at the meeting. Minutes of the board meeting will come in a 2nd email to the Club.

TREASURER'S REPORT: None

MEMBERSHIP REPORT: No report, but Andy Evans is very excited about new members coming to visit.

ATTENDANCE REPORT: 34

PRESIDENT'S REPORT: CSC broke even financially this year. In lieu of that, and COVID, the Club will forego the President's Party this year. There will instead likely be a President's Lunch (formal attire required). The Sergeant at Arms and Jackpot were voted to be reinstated at the Board Meeting today.

SOCIAL ACTIVITIES: SOCIAL DISTANCING! WEAR MASKS! STAY COVID-FREE!

PROGRAM: Mike Seals of Southlake Capital presented. Mike and his wife Julie have 3 adopted children. Mike's first job out of college was in dealer collections. Julie owns a jewelry company with over 600 reps across the country. Southlake Capital does equipment leasing and financing. They mainly finance and lease copiers, but they also lease/finance computers, office furniture, company vehicles, medical equipment, manufacturing equipment, HVAC units, and printing equipment. Banks don't like doing equipment financing, so that provides Southlake Capital a lot of opportunity. Vendors typically pay out within 30-90 days, but Southlake Capital pays out within 24-48 hrs. John Rogers also came up to speak. John has been with Southlake Capital for 7 years. Prior to that, John worked on the road for 16 years and even worked for Joseph Habshey. Southlake Capital never planned to be a copier company, but John Rogers will assess your company's needs and get you the best possible deal and service plan. How can you help Mike Seals and John Rogers? If you know someone who sells equipment or if you know someone who needs equipment, then call Mike or John. They can also look at your current lease and see if they can help out.

NEXT WEEK'S PROGRAM: TBD

SERGEANT AT ARMS: Jeff Baker was Sergeant at Arms today and issued fines for the following: Mike Lorino and Michael Johnston were late. CD Denson, Joe Fuller, and Joseph Habshey left early. Johnny Self came early, gave everyone COVID, and then left. Andy Evans changed the time of the board meeting at the last minute and then didn't show up. Andy was dressed like a janitor at Folsom prison today. Britton Eveland ate Jeff Baker's salad, he called Jeff Baker "Jeff Phillips", and he threw \$1 bills at Jeff Baker. All fines waived.

GREETERS AND PRIZES: Jeff Baker won by Don Mathews
Mike Lorino won by Mike Seals

JACKPOT: \$24 won by Frank Taylor

NEXT WEEK'S GREETERS AND PRAYER: Greeters: Howard Whatley and Vic Nigri
Prayer led by: Keith Keller