

THE CITY SALESMEN'S CLUB  
Selegram



**Meeting Date:** March 9, 2021

Location: Hoover Country Club

Presiding: Andy Evans

Prayer, Pledge, & Creed Led by: Matt Gray

**GUESTS:** None.

**THANK YOUS:** Started by Kyle Moon.

**HEALTH REPORT:** Ernie Daw's sister-in-law has lung cancer. Johnny Self is still having vertigo issues. Dean Ledbetter's daughter, Talia, is in the hospital and nothing is resolved right now.

**APPROVAL OF LAST WEEKS MINUTES:** Approved as submitted.

**SECRETARY'S REPORT:** Birthdays: Robert Young (3/9)

**TREASURER'S REPORT:** None.

**MEMBERSHIP REPORT:** Continue to bring guests.

**ATTENDANCE REPORT:** 42

**PRESIDENT'S REPORT:** None.

**SOCIAL ACTIVITIES:** SOCIAL DISTANCING! WEAR MASKS! STAY COVID-FREE!

**PROGRAM:** Danny Raymond of ServPro presented. Danny worked for the Birmingham Police Department and was injured in the line of duty. He got retired by the police force and did some security work. Danny got to know ServPro guys and got offered to do marketing, but he now leads people because he's more of a hands-on person. The Club is very special to Danny, and he has formed some great friendships. Insurance companies want to make sure you do enough to mitigate damage and water damage. Many people think that ServPro is too large to be a personal company, but it's actually a family-owned business, and the owners put God and family into the operation of the business. ServPro has minimum standards of satisfaction for every single job that they do. They use national averages for pricing, and they can't simply increase the pricing on the spot. Danny says not to wait on an adjuster to come out to the house because homeowners need to take reasonable and prudent measures to mitigate damage. ServPro has 24/7 response, and Danny covers Jefferson and Shelby counties, and they have local people come to you. This means you don't have to wait hours for someone from Atlanta to come to your house. They offer no charge assessments, and Danny will come out personally to make sure Club members have their issues handled. Danny's honesty and integrity is what is key to his success.

**SERGEANT-AT-ARMS:** Robert Young presided as sergeant. Sidney Wehby left early. Hank Spencer is fined for horseplay, and Danny Raymond is fined for inciting horseplay.

**JACKPOT:** \$15 won by Ben Blackerby.

**GREETERS AND PRIZES:** Mark Vance won by Joseph Habshey  
Tom Meter won by Frank Taylor

**NEXT WEEK'S PROGRAM:**

**NEXT WEEK'S GREETERS:** Philip Webb and Ted Springer  
Prayer led by Joe Daniel