

THE CITY SALESMEN'S CLUB
Selegram



Meeting Date: February 9, 2021

Location: Hoover Country Club

Presiding: Andy Evans

Prayer, Pledge, & Creed Led by: Tom Meter

GUESTS: Alex Casey brought his nephew Hunter

THANK YOUS: Started by Mark Vance.

HEALTH REPORT: Steve Harless's wife is having back surgery. Johnny Self's wife suffers from two forms of ED: Erectile Discouragement and Erectile Disappointment.

APPROVAL OF LAST WEEKS MINUTES: Approved as submitted.

SECRETARY'S REPORT: 1st reading for Alex Solis of SMAD Auto Detailing and Tinting. Club sponsor is Joseph Habshey. Birthdays: Joe Daniel (2/9); Cody Burns (2/14)

TREASURER'S REPORT: None.

MEMBERSHIP REPORT: None.

ATTENDANCE REPORT: About 40? (CD Denson forgot to take attendance)

PRESIDENT'S REPORT: Michael Johnston requested a 30 day leave of absence. Approved without objection.

SOCIAL ACTIVITIES: SOCIAL DISTANCING! WEAR MASKS! STAY COVID-FREE!

PROGRAM: Jeff Phillips of American Pest Control presented. Jeff Phillips brought a brochure that Daniel Gallegly helped put together. A new service that American Pest Control will be offering is encapsulation in a home's crawl space. Encapsulation is a sealing technique that helps keep the crawl space and subfloor from having too much moisture. Building codes have changed recently regarding crawl spaces, and an encapsulation is required in all newly built homes. It can also be a health concern if a home is not encapsulated because air is continuously pumped and spread throughout the house, and bad air in the crawl space will eventually make its way throughout the house. Encapsulation can also provide real value to a home. Not every home needs encapsulation, but American Pest Control can come out and determine whether or not your home needs it. Too much moisture can lead to rot, mold, and fungus.

SERGEANT-AT-ARMS: Johnny Self presided. Darryl White, Vic Nigri, and Hank Spencer were late. Hank spent money at Cassidy and Self though, so no fine for him. CD Denson forgot to do the attendance. Tim Hightower admitted to getting a credit on his pest control bill. Joe Daniel asked Jeff Phillips to spell coagulate (or "quagulate"). The sergeant presented the secretary with a list of additional fines that he forgot after the meeting concluded... Andy Evans is fined \$3 for not allowing Johnny Self to finish his health report. Keith Keller repeatedly asked Johnny Self which trailer park Hank Spencer lived at. Dean Ledbetter would not allow Johnny Self to claim each CSC member as a dependent on his tax returns. Phillip Webb asked Club members to contact him about selling a business, but he was not specific enough, and when Johnny Self tried

to sell Joe Daniel's business for \$1, Joe Daniel got mad at Johnny Self. The multiple infractions of Andy Evans should actually equal \$7 according to the sergeant.

JACKPOT: \$12 won by Darrel Arnold

GREETERS AND PRIZES: Abe Bernstein won by Paul Dangel
Jeff Phillips won by Cody Burns

NEXT WEEK'S PROGRAM: Joe Daniel

NEXT WEEK'S GREETERS: Tommy Heard and Greg Troncale
Prayer led by Joseph Habshey

Termite Control



.....
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1 PROBLEM: Termites

2 WHY IT'S BAD: Every home that is not protected from termites is at risk of costly property damage.



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SANTA-FE
DEHUMIDIFIERS

Common Pest Control



Even if common pests are out of sight they pose threats to you and your family. Health risks and property damage are inevitable unless addressed. We provide a full solution to protect your family. Our technicians investigate the source of your pests like a crime scene investigator, gathering evidence and then solving the crime. This way we come up with a full solution to treat your home and defend it against these risks instead of just treating the symptoms.

- 1 PROBLEM:** Ants, cockroaches, earwigs, wasps, hornets, bees, spiders, fleas, ticks, bedbugs and many more.
 - 2 WHY IT'S BAD:** Pests can cause health risks and property damage.
-  **SOLUTION:** Investigate the source of the pests and not just look at the symptoms, treat using the most advanced methods backed by the latest scientific advancements

Call Now (205) 251-8813


Rodent Control



Rats and mice are pretty creepy little creatures and for good reason. They carry fleas and disease. They leave droppings everywhere, urinate constantly, contaminating everything in their path. These pests reproduce rapidly and before you know it, you are dealing with an infestation. If you see signs of rodent activity, you need fast effective rodent control program.

1 PROBLEM: Rodents

2 WHY IT'S BAD: Because of their favorite environments, rodents are known to carry fleas and diseases that can be very harmful to humans and pets.

 **SOLUTION:** Perform an inspection to identify any points around your home where rodents can enter. Establish a rodent control program to include exclusion by sealing up any entry points as well as mechanical removal methods to prevent re-infestation.

Mosquito Control




Grilling out. Gardening. Spending time outdoors with family and friends. Everything is more enjoyable when you're not swatting pesky mosquitoes.

Now there is an easy way to enjoy having your outdoor space to yourself - free from annoying, biting bugs. Let our mosquito control experts show you how.

1 PROBLEM: Mosquitos

2 WHY IT'S BAD: Not only do these pests bite and leave itchy bumps, but they also carry diseases that can be detrimental to your health.

 **SOLUTION:** Identify standing water areas & treat to combat adult and larval mosquitoes.

Encapsulation & Moisture Control

After!



Before

Humidity is Your Crawl Space's #1 Enemy!

Humidity is the main source of many crawl space problems and is caused by vents to the outside, dirt floors, and bulk water infiltration. The good news is that this humidity can be effectively controlled through a process called encapsulating the crawl space.

Crawl space encapsulation should only be done by a trusted local expert, with industry experience, extensive training, and special equipment. American Encapsulation is here to help put your mind at ease by finding out if you have a crawl space problem.

Encapsulation & Moisture Control

We use state of the art technology to address your crawlspaces issues. Santa Fe is the industry leader in crawl space dehumidification training and is a manufacturer of a full line of moisture control solutions. We partnered with Santa Fe because they offer commercial-grade residential encapsulation products and dehumidifiers that have been vetted for over 30 years in the harsh environments of crawl spaces. That's why they are backed by the industries best replacement warranty.

3 ways to get started:

- Talk to your Technician
- Visit americantermite.com
- Call (205)-251-8813 to schedule a free estimate

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