

THE CITY SALESMEN'S CLUB  
Selegram



**Meeting Date:** December 15, 2020

Location: Hoover Country Club

Presiding: Andy Evans

Prayer, Pledge, & Creed Led by: Jim Kline

**GUESTS:** Levi Eveland brought by Britton Eveland. Kyle Moon of Alabama Aquarium brought by Andy Evans.

**THANK YOUS:** Started by Mike Seals.

**HEALTH REPORT:** Steve Harless had to leave early due to his wife's elevated blood pressure. Ken Graves's brother has COVID and is doing better, but he's still not out of the woods. Matt Gray received his all clear for the 20 year mark!

**APPROVAL OF LAST WEEKS MINUTES:** Approved as submitted.

**SECRETARY'S REPORT:** 3rd reading for Dan Weingarten of Birmingham Marble Works (marble, granite, stone fabrication/installation). Club sponsor is Joseph Habshey. 2nd reading for Tim Hettich of HHH Sanitation, Inc. (portable restrooms and roll-offs). Club sponsor is Joseph Habshey. Birthdays: Abe Bernstein (12/15), Wes Cline (12/17), John Rogers (12/18), Tom Traylor (12/26), Tim Hightower (12/28), Howard Whatley (1/3).

**TREASURER'S REPORT:** None.

**MEMBERSHIP REPORT:** None.

**ATTENDANCE REPORT:** 37.

**PRESIDENT'S REPORT:** Christmas Party is Thursday, December 17<sup>th</sup> at Bywater Oyster Bar and Grill in Helena, it starts at 6:30pm. There is no Dirty Santa this year. Dress is coat and tie. Dick Coffee presented donation money to Kia and the Hoover Country Club staff.

**SOCIAL ACTIVITIES:** SOCIAL DISTANCING! WEAR MASKS! STAY COVID-FREE!

**PROGRAM:** Britton Eveland of Tom James Clothiers presented. Britton is married to Melanie, and they have 3 children. Britton has been a member of City Sales Club for 17 years. Tim Hightower and Britton started at the same meeting. Matt Gray and Dick Coffee both recruited Britton to join CSC. Britton is an Eagle Scout, and when the Boy Scouts made changes, there was a group who disassociated themselves with Boy Scouts of America and formed Trail Life. The main point of Trail Life is to be Godly men; and the second goal is to teach children to survive in the outdoors. Britton is the troop leader of his Trail Life troop. Tom James Clothiers started in 1962 by 4 men in Nashville, and over the years, it has grown to include over 500 salesmen. Tom James is the largest importer of cotton/wool into the United States. Britton leads the Mobile office, but is not the leader of the Birmingham offices; he is the leader of his team of salesmen though. Britton becomes friends with his clients, not just for personal reasons, but because it better helps him know what his clients need and want. How is Tom James different from other places? Britton comes to you! If you need to buy or have something altered, Britton always goes to his customer. Tom James also uses very high quality clothing. Anytime someone mentions how expensive Tom James clothing is, Britton says, "Yes, absolutely we are expensive." They're expensive for a reason; they are high quality and the best in the business. Tom James is made 90% in the USA also. Navy and charcoal used to

be all you needed in Birmingham, but styles have changed. You're supposed to contrast your sportcoat with your pants (don't keep them the same color and pattern). Don't wear a charcoal coat as a blazer. NEVER wear khaki pants with navy socks; the socks are supposed to match the pants. Tom James can do custom logos on the lining of jackets (\$250 charge).

**SERGEANT-AT-ARMS:** Andy Evans presided as sergeant. Joe Daniel was late. Sam Sciara wasn't wearing a tie. Matt and Andy had a wrestling match (no damage done to Hoover CC). Mike Seals and Brice Jackson were told this is not a business meeting. Mike Seals is too loud. Don Matthews was sharing a video with the back table.

**JACKPOT:** \$19 won by Dean Ledbetter

**GREETERS AND PRIZES:** Steve Harless won by Robert Young  
Phillip Webb won by Britton Eveland

**NEXT WEEK'S PROGRAM:** Business Meeting. **THE NEXT MEETING WILL BE THE TUESDAY AFTER NEW YEARS.**

**NEXT WEEK'S GREETERS:**