

THE CITY SALESMEN'S CLUB
Selegram



Meeting Date: October 20, 2020

Location: Hoover Country Club

Presiding: Andy Evans

Prayer, Pledge, & Creed Led by: Leon Chadwick

GUESTS: Dan Weingarten w/ Birmingham Marble brought by Joseph Habshey

THANK YOUS: Started by Dr. Guy Rosenstiel

HEALTH REPORT: Joe Fuller FaceTimed in during the health report, and he's in great spirits. Joe got out of the hospital on Sunday and is really weak, and he's getting a little better each day, but he still needs prayers. Gus Hogue is having a skin cancer piece removed. Ken Graves is having an MRI on his back.

APPROVAL OF LAST WEEKS MINUTES: Approved as submitted.

SECRETARY'S REPORT: 3rd reading for Don Olvey with Dignity Memorial (funerals, cremation). Club sponsor is Joseph Habshey; 2nd reading for Philip Webb with Transworld Business Advisors (business brokerage). Club sponsor is Andy Evans; 2nd reading for Sam Mosolino with Wishes Travel (travel agency). Club sponsor is Andy Evans; Birthdays: Don Matthews (10/22), John Wolsoncroft (10/23).

TREASURER'S REPORT: None.

MEMBERSHIP REPORT: Keep bringing guests!

ATTENDANCE REPORT: 50.

PRESIDENT'S REPORT: New member initiation will be on November 10th. Thank you to Ted Springer and Ken Graves for helping with that. Starting November 10th, all fines given out by the sergeant-at-arms will be NON-WAIVABLE. This is a past tradition that the Club is going back to. The fines will be used for flowers to send to Club members/family members when tragedy strikes.

SOCIAL ACTIVITIES: SOCIAL DISTANCING! WEAR MASKS! STAY COVID-FREE!

PROGRAM: John Wolsoncroft of Fastest Labs of Birmingham presented. John grew up in Birmingham but has lived in Tuscaloosa and Auburn. Graduated from Pelham HS and went to Auburn. At Auburn, he met his wife Melissa, and he was president of his fraternity. John worked at Reflex Blue for 15 years and realized it was time for him and his wife to start a business together. Melissa is 51% owner. The basis of Fastest Labs' business is drug and alcohol testing, but they also do DNA testing. Drug and Alcohol testing is prerequisite for most types of employment, and it's recommended that you randomly test at least 25% of your workforce each year. They also do reasonable suspicion and post-accident testing. Fastest Labs is not a medical facility, so they don't do COVID testing, and they don't draw blood. They are very competitive on pricing, and there's some flexibility as well. Can test for up to 18 different substances depending on the type of test. What types of customers is John looking for? Any Dep't of Transportation company or any company with CDL drivers; electricians; plumbers; credit unions/banks; law firms that handle custody and child support issues; any construction enterprise. Frank Taylor used Fastest Labs and spoke very positively of them.

SERGEANT-AT-ARMS: Ted Springer presided. Fred Johnston and Wes Cline had phones go off during the meeting. Ted's table wouldn't shut up. Alan Smith ran over Ted's mailbox. Mike Seals and Matt Gray were chatting the whole time.

JACKPOT: \$21 won by John Rogers

GREETERS AND PRIZES: Sam Sciara won by Howard Whatley
Abe Bernstein won by Jim Kline

NEXT WEEK'S PROGRAM: Matt Gray

NEXT WEEK'S GREETERS: Gary Sheffer and Kyle Kimsey
Prayer led by: Jim Kline