

THE CITY SALESMEN'S CLUB  
Selegram



**Meeting Date:** January 5, 2021

Location: Hoover Country Club

Presiding: Andy Evans

Prayer, Pledge, & Creed Led by: Matt Gray

**GUESTS:** Former member Bill Hart brought by Darryl White. Bill is now with Banks Academy.

**THANK YOUS:** Started by Robert Young.

**HEALTH REPORT:** Joe Fuller, CD Denson, and the whole family have COVID. Fred Gustin had a rough bout with COVID but is out of hospital now. PJ Lyons' wife is doing well. Clayton Dorough has COVID, and he was struggling, but is a little better.

**APPROVAL OF LAST WEEKS MINUTES:** Approved as submitted.

**SECRETARY'S REPORT:** 3<sup>rd</sup> reading for Tim Hettich of HHH Sanitation, Inc. (portable restrooms and roll-offs). Club sponsor is Joseph Habshey. Birthdays: Brice Jackson (1/7); Austin Johnson (1/12)

**TREASURER'S REPORT:** Invoices for the period of January to June have been sent.

**MEMBERSHIP REPORT:** Who is integral to your business? Bring them to a Club lunch to see if they're a good fit.

**ATTENDANCE REPORT:** 38.

**PRESIDENT'S REPORT:** Don Olvey has denied his acceptance to City Sales Club, so the funeral category is back open. Austin Johnson (Southeast Concrete) is moving to retired status, so the concrete/foundation category is now open.

**SOCIAL ACTIVITIES:** SOCIAL DISTANCING! WEAR MASKS! STAY COVID-FREE!

**PROGRAM:** Business Meeting. Call Joe Daniel if you're looking for true HR resourcing support, and they do other stuff as well. Tom Meter can do strange stuff other than simply cleaning carpets and windows (he even recently cleaned out an abandoned building). Terry Wright hasn't been to a meeting in a while, and he expressed how much he has missed the Club. Dr. Rab Stewart is looking for an associate veterinarian; preferably someone who has just finished up veterinary school. Express Oil/Tire Engineers has opened 12 new stores recently. Meineke Car Care has locations in Vestavia and McCalla. Phillip Webb is a business broker who looks to facilitate business transactions. Keith Keller and ACCi can do employee training on malicious email awareness and scams. Interest rates are still rock bottom, so if you end up refinancing your home, call Ben Blackerby for title and closing. Wes Cline focuses on investment sales and leasing, but he also helps fashion leases; commercial rates are really low as well, so it's a great time to invest in commercial property. Dean Ledbetter sent an email about the new PPP loans, so be sure to take a look at it; your company must have a reduction in revenue of 25% or greater from quarter-to-quarter 2019 to 2020 in order to qualify.

**SERGEANT-AT-ARMS:** Phillip Webb presided as sergeant. President Andy Evans didn't say hello to Terry Wright, and Andy also criticized Jeff Phillips. Jeff Phillips didn't say what he does when he stood up to give thank-you's. Rab Stewart

was texting during the meeting. Darrel Arnold and Jim Kline were late. Joseph Habshey left early. Terry Wright (associate member) spoke during thank-you's. Mike Seals talked about politics while giving his thank-you's.

**JACKPOT:** \$17 won by Dean Ledbetter

**GREETERS AND PRIZES:**      Eric Durrett won by Ben Blackerby  
   Abe Bernstein won by Mike Seals

**NEXT WEEK'S PROGRAM:**

**NEXT WEEK'S GREETERS:**